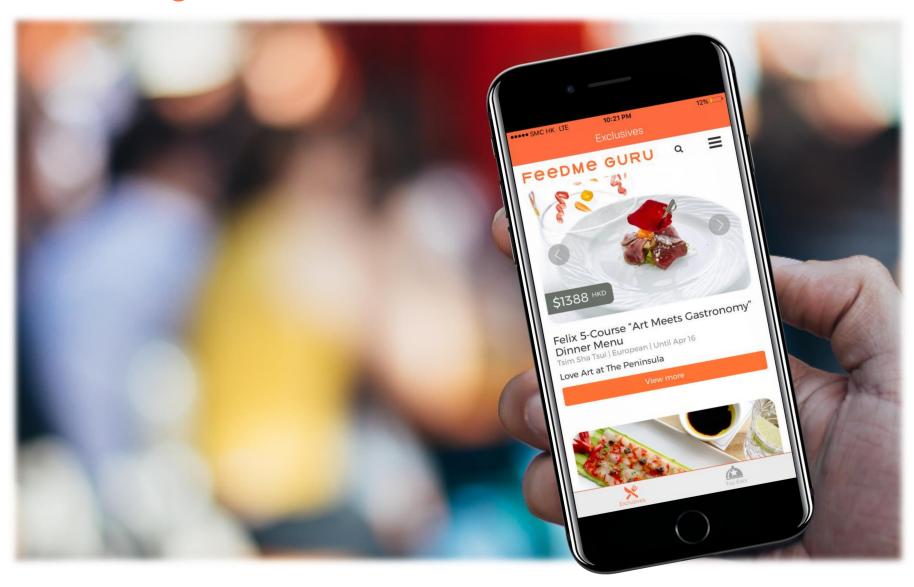
Marketing Pack 2017



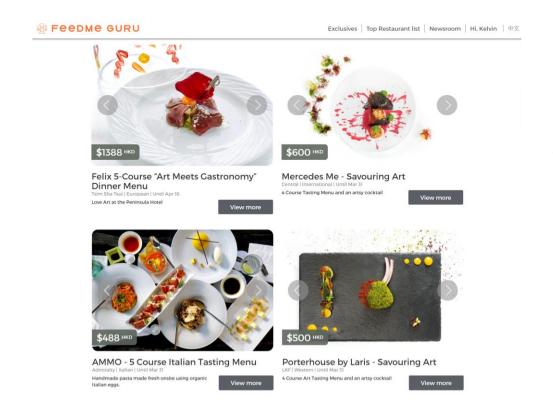


Who We Are



An Online Destination for Tasting Menus at Top Restaurants in Asia

Discover, Compare and Book in 3 Clicks



♥ 28/F, The Peninsula Ho	ong Kong, 22 Salisb	ury Road, Tsim Sha Tsui
Open in Map		
O Check available time		
We have limited seats per	day, so grab your ta	able before it's booked out!
Vegetarian Menu		Parking Lot
Corkage Policy	=	Cake Cutting Policy
About Felix		
A STATE OF THE PARTY OF THE PAR		100
See more details about Fee Booking	lix 🗷	
	Date	Time

How We Work



1. Discover → Compare → Book

- Discover unique tasting menus by top F&B concepts
- Compare offerings based on professional photos & prices
- · Book in 3 clicks, existing users' personal info pre-filled

2. Securely Stored Payment Method

- Dining with FeedMe Guru is transaction-less
- Diner's credit card is charged seamlessly after the meal
- A receipt of the meal will be sent to customer via email and will be posted on their account

3. Loyalty Program

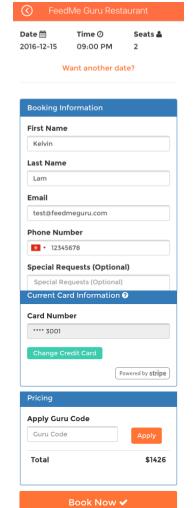
 Customers collect loyalty points that can be used as credits towards their next meal











Platform at a Glance



Website & Mobile App Platforms

- 200K visitors per month on Website, iOS, Android
- 800K monthly impression

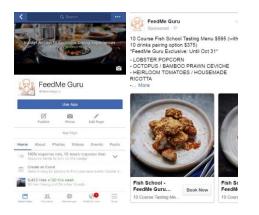






19K followers





700K monthly reach (organic & paid)





Weekly EDM to 23K subscribers





Tasting with top bloggers & KOL

Benefits of Working With Us



F&B Marketing Experts

- Targeted social media campaigns
- Highly engaged EDM subscriber base
- Complimentary tastings with bloggers and KOL

Track Return on Investment

- Zero upfront cost
- Pay commission only on customers we bring in
- Free Digital & Media/
 Blogger Exposure PLUS
 professional photos

Attractive Customer Base

- 25 45 young affluent professionals
- \$800 average spend per head

Partners



100+ Restaurant Partners























































































Recent Campaigns – Art Month



Launched Curated Art Menus with Lan Kwai Fong Group to Celebrate

Hong Kong Arts Month 2017



Art Month PR - KOLs



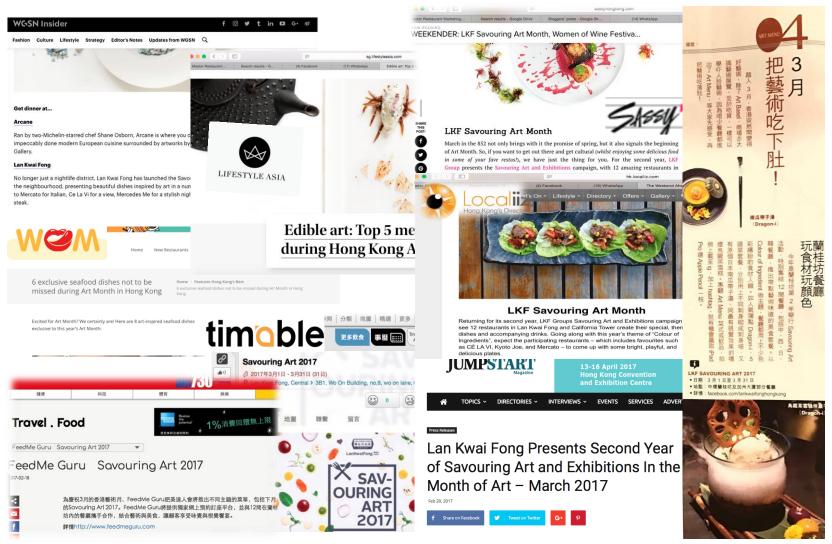
Savouring Art Month Example – Hosted 12 tastings within 2 weeks with 60 bloggers



Art Month PR - Media



Savouring Art Month Example – Media Run, Tasting, Press Release Blast



Major F&B Events



FeedMe Guru also provides coverage of major F&B events happening in town on our social media and web channels to engage users.

Recent examples include:





Logistics



User Books

24 hours Before Meal

Post Meal

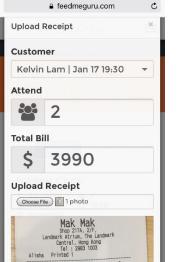
Month End

- Restaurant
 receives live email
 notification
 - See all bookings in secure webpage
- User receives reminder email
- Cancellation fee applies (depends on restaurant policy)



- Restaurant gets diner's to sign on print receipt
- Restaurant uploads receipt to our system
- 3 FeedMe Guru charges user the next morning

- FeedMe Guru transfers money to restaurant
 - Less commission & credit card fees



From: FeedMe Guru >
To: nelson@feedmeguru.com > Hide
nelsonz@five.hk > admin@feedmeguru.com >

A new booking from FeedMe Guru
Today at 1:57 PM

Dear FeedMe Guru Restaurant Team,
There is a new booking from FeedMe Guru.

Menu : Menu Demo New
Name : Kelvin Lam
Email : kkflam33@gmail.com
Date : Jan 17, 2017 7:30 PM (Tue)
Reserved Seats : 2
Tel : §3919212

REF#1526

Please click here to view all bookings for this menu.

If you have any questions, please email us at

www.feedmeguru.com