

HKTB Quarterly Update (7 HKTB Quarterly Update) ONLY



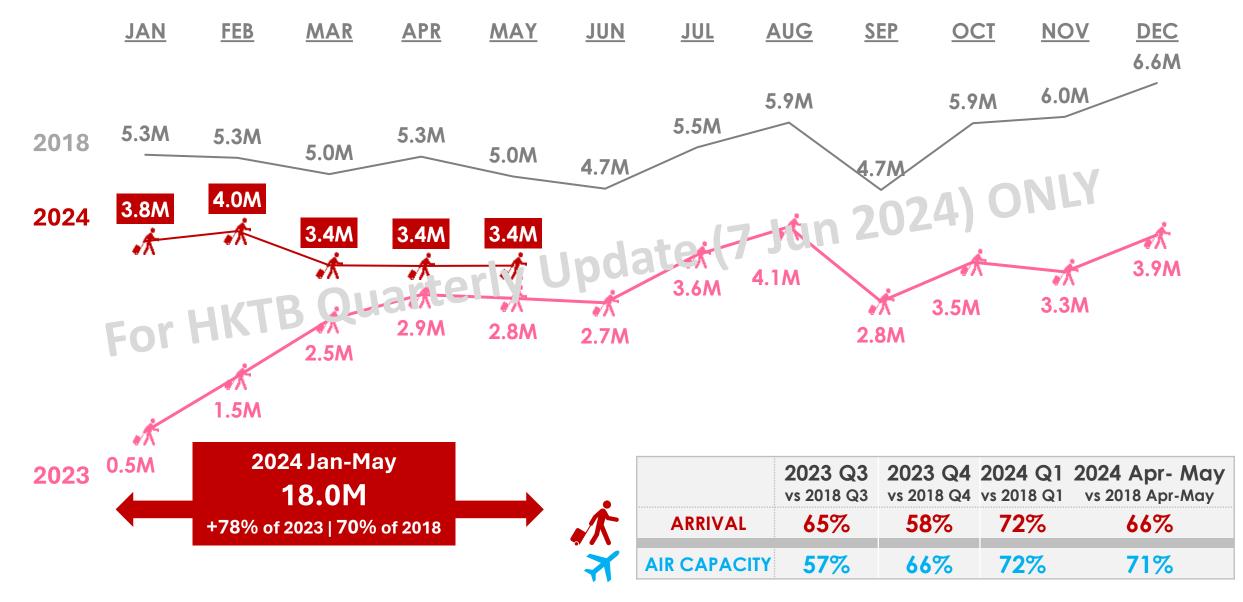


Latest Tourism Performande ONLY For HKTB Quarterly Update



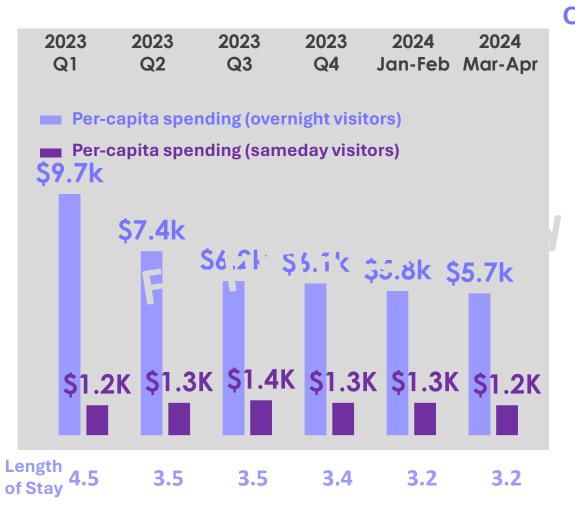
LATEST VISITOR ARRIVALS





PER-CAPITA SPENDING & LENGTH OF STAY







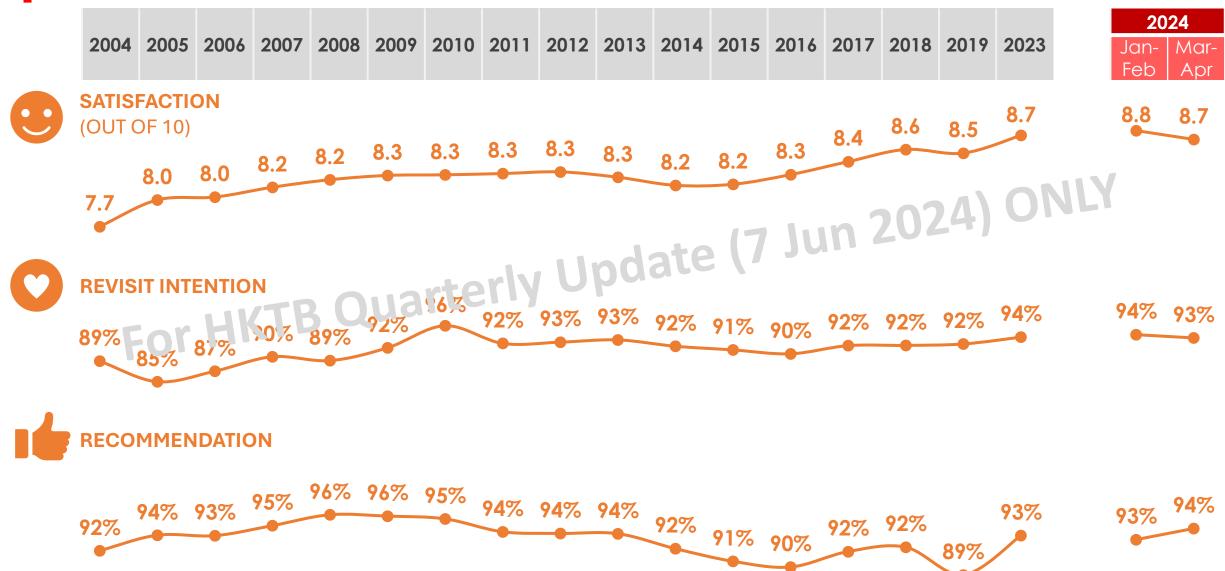






A HIGHER VISITOR SATISFACTION





ARRIVALS BY MARKETS



MAINLAND

Monthly JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC Arrival



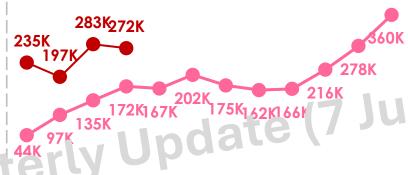
SCUTH (CYE)

Monthly JAN F & A A . A.PR MAY JUN JUL AUG SEP OCTNOV DEC



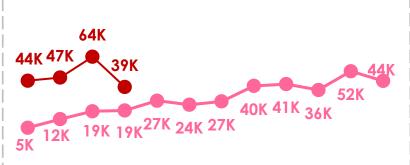
SOUTHEAST ASIA

JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC



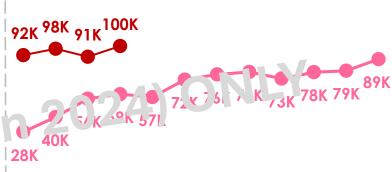
JAPAN

JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC



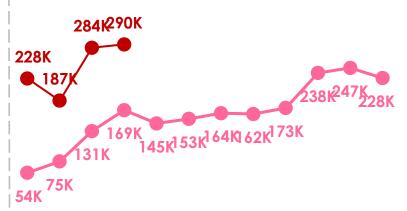
TAIWAN

JAN FEB MAR APR MAY JUN JUL AUG SEP OCTNOV DEC



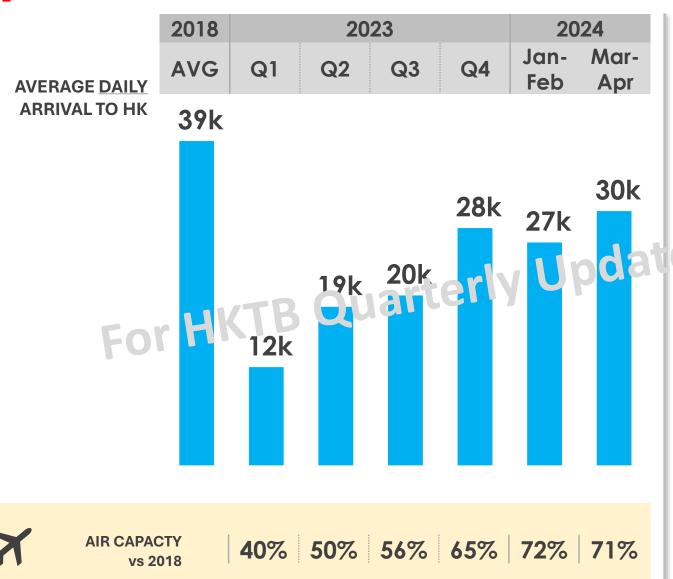
LONG-HAUL

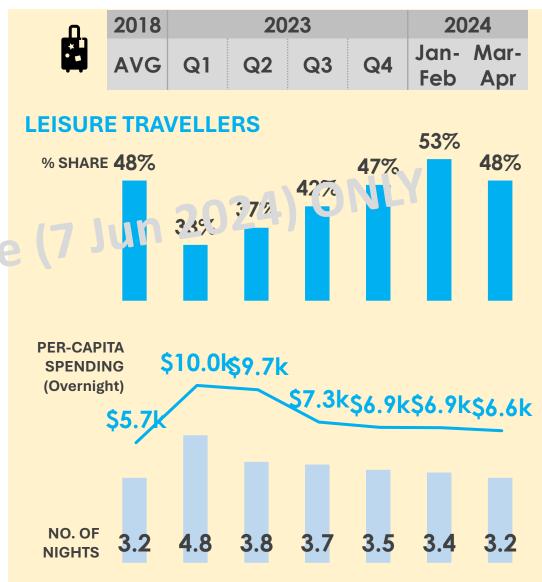
JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC



NON-MAINLAND VISITORS

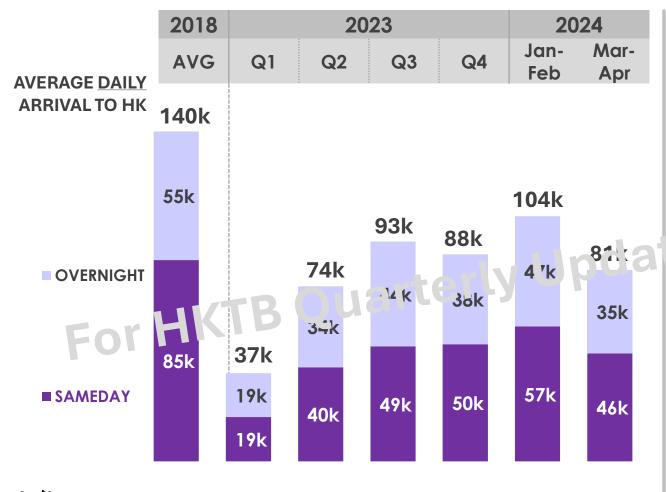




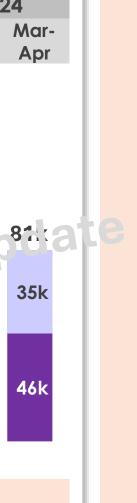


MAINLAND VISITORS





50% 46% 48% 43% 45% 44%





2024 LABOUR DAY HOLIDAY



766k over 5 days

77% of 2018; **122**% vs 2023

<u>2017</u>	2018	2019	2023	<u>2024</u>
29/4-1/5	29/4-1/5	1/5-4/5	29/4-3/5	1/5-5/5
3-day avg	3-day avg	4-day avg	5-day avg	5-day avg
% Overnight Arrivals 37% 34% 31% 44% TB Quarterly37% pdai				
37%	34%	31%	affer	37.2
For HKT 249k/day				
	200k/day	77K		
164k/day	68K			153k/day
60K			125k/day	56K overnight
-		172K	55K	36K overnight
103K	132K			97K sameday
			70K	



Mainland visitors aged 16-25

611110

cicywalk at neighbourhood

59% among aged 16-25; 45% among all ages;

Where 30-50% 油麻地 | 西九龍文化區

25-30% 舊城中環 上環及西區 ▶ 灣仔

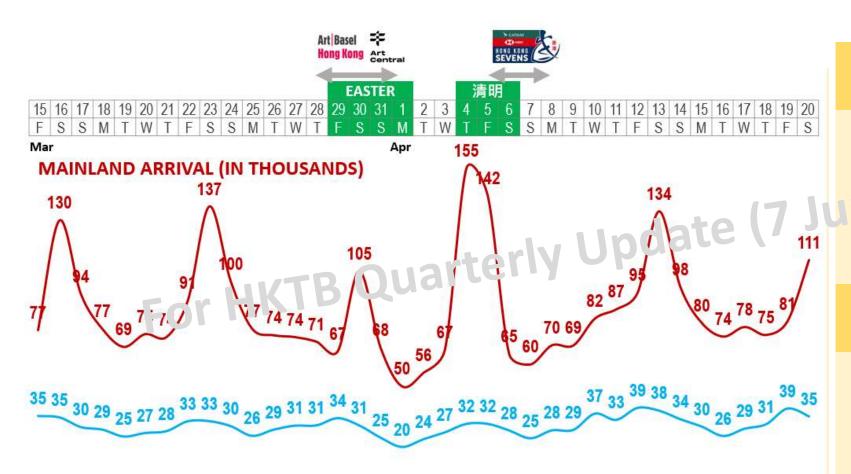
<15% 深水埗 ┃ 東區

Why

感受地道 品嘗本地 獨特的 藝術、文化 生活和文化 特色食物 打卡地點 遺產或建築53% 37% 33% 30%

Source: Immigration Department; TIA

EVENT IMPACT IN MARCH & APRIL



NON-MAINLAND ARRIVAL (IN THOUSANDS)

ARRIVALS FROM EUROPE*/OCEANIA

~4.5k/day ~5.9k/day 2-4 Apr

PER-CAPITA SPENDING (A ROUGH INDICATION)

PCS

Q1 2024



企~\$2K



2023

Year of Reconnection





KEY STRATEGIC FOCUSES





Stage & Support World-Class Events

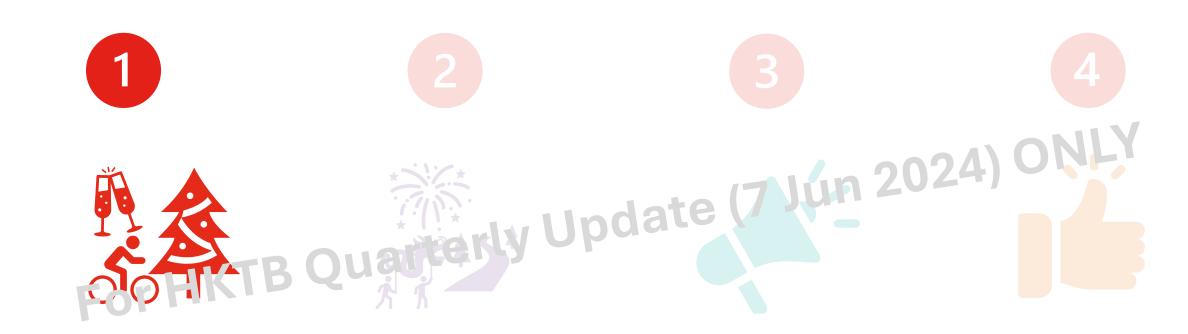
Develop Diverse & Immersive Experiences

Step Up Promotions in Source Markets

Enhance Service
Quality &
Support Trade

KEY STRATEGIC FOCUSES





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STAGE & SUPPORT WORLD-CLASS EVENTS







Drive MICE Events





First Point of Contact



HKTB'S SIGNATURE EVENTS





HK International Dragon Boat Races



HK Dwilchon (13 Oct)



New Year Countdown Celebrations (31 Dec)



HK Wine & Dine Festival (23-27 Oct)



International Chinese New Year Parade (29 Jan 2025)



Hong Kong WinterFest (22 Nov-1 Jan)

SUPPORT CITY EVENTS



100% Doraemon & Friends Tour

13 Jul – 11 Aug @ K11 MUSEA & AOS













Outdoor Display at AOS (Free Admission)





SUPPORT CITY EVENTS





S20 Songkran Music Fest (8 - 9 Jun')



st Asia \$ 50 Best Bar (15 – 17 Jul)



Clockenflap (29 Nov - 1 Dec)



Hong Kong Tennis Open 2024 (28 Oct - 3 Nov)



Hong Kong Streetathon (8 Dec)



TransLantau by UTMB (8 - 10 Nov)

DRIVE MICE EVENTS



Major Recent Wins

Trade Exhibitions



Super Terminal Expo Nov 2024 (10,000 pax)



Global ORIGINS Expo Nov 2024 (10,000 pax)



IBTM Asia Pacific Mar 2025 (2,000 pax)

Conventions



Asia Pacific Financial Service
Association AGI cum Autand
Te sentation Colon pny
Jul 2024 (4,000 pax)



SmartCon Oct 2024 (2,000 pax)



Consensus Hong Kong Feb 2025 (8,000 pax)



International Alia Vitorin...,
Conference & Exhibition
Aug 2024 (3,500 pax)



Asian Pacific Society of Respirology Congress Nov 2024 (3,000 pax)



Routes World Sep 2025 (5,000 pax)



Meeting & Incentives

THREE 商學院 Jun 2024 (1,500 pax)



Herbalife Nutrition APAC Extravaganza May 2025 (30,000 pax)



MEGA EVENT DEVELOPMENT & ADVANCEMENT (MEDA)





5 Potential Mega Events





2024 EVENT CALENDAR



210+ Events In 2024; **15** New Events

Sports & Races (29 event)



HK Int'l Dragon Boat Pace

Arts & Culture (54 events)



Clirese Ku g v (Lance Carnival Mid-Autumn Fire Dragon Dance

Festival & Carnival (23 events)



Finance & Innovation (28 events)



SmartCon 2024 (HK)

Convention & Exhibition (80 events)



Super Terminal Expo



2024 World Lacrosse Women's U20 Championship



HK Performing Arts Expo



HK Wine & Dine Festival



Asia Insurance Forum



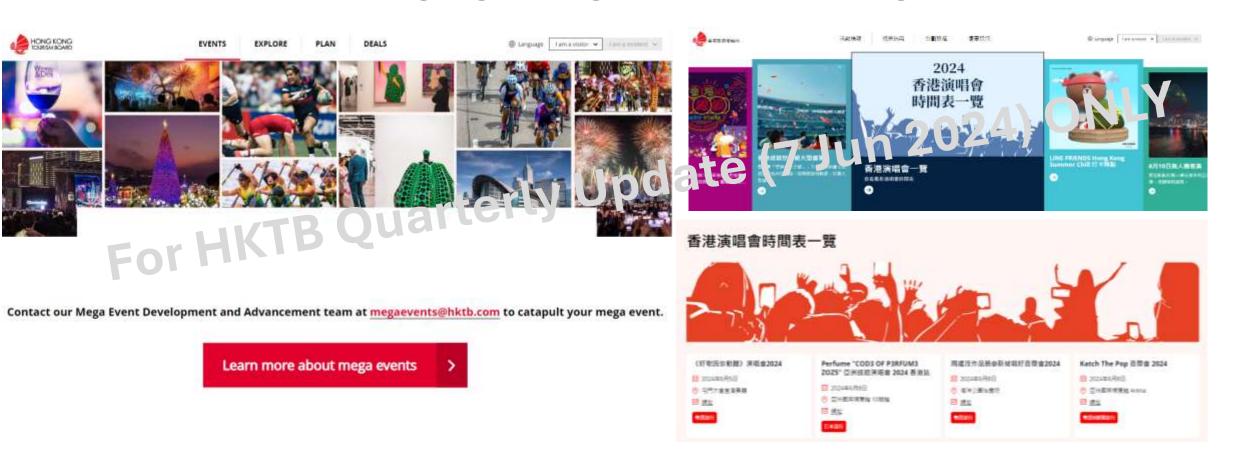
Asia Fruit Logistica



2024 EVENT CALENDAR



www.discoverhongkong.com/eng/what-s-new/events/mega-events.html



KEY STRATEGIC FOCUSES





Stage & Support World-Class Events

Develop Diverse & Immersive Experiences

Step Up Promotions in Source Markets

Enhance Service
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Support Trade









TEMPLE STREET PROMOTION













HONG KONG CLASSICS REIMAGINED

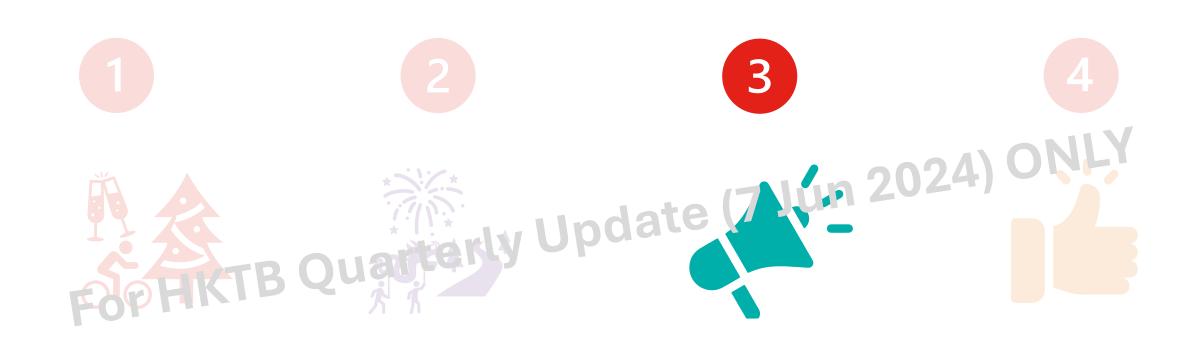




https://www.discoverhongkong.com/eng/what-s-new/cinematic-hong-kong.html

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SEEING IS BELIEVING





1,000 + Trade Barthers, Media, Celebrities, KOLs Visited HK (H1 2024)





Strategic Partnership on Cultural Tourism Promotion with Xiaohongshu



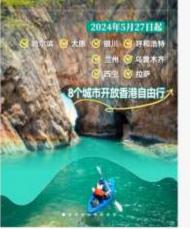




Welcome Visitors from new IVS Cities









② ###### ♥ 10+ ☆4 O3 €







Young Adults, Families, First-Time Visitors

1. Promotion On Neighbourhoods where Events are Held to Encourage Exploration 2.Celebrity Advocacy to Showcase HK Appeals 3. Photography
Campaign &
Video Content
Marketing

4. Partnership w/
Online Platforms to
Offer Early-Bird
Discour (2)

5. Promotion Within 8
Major Cities in 5-Hour
F S.7 Circle

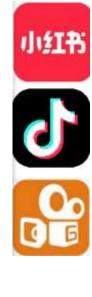




















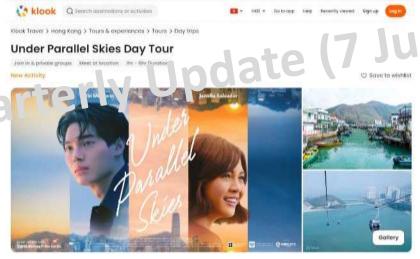


1. Thematic Itineraries

The Ultimate 4D3N Hong Kong Itinerary For Your Family



2. Movie Promotions



Highlights

- · Under Parallel Skies Movie Guided Day Tour
- Take you to see all the highlights of Lantau Island, take a boat ride to watch dolphins, and enjoy a wonderful trip to Lantau Island easily
- You can also walk around the corners of Hong Kong city and discover the diverse Hong Kong
- A guided city tour takes you to the top of the mountain on the icanic Peak Tram and experience breathtaking views.
- . Take the Star Ferry to enjoy the beautiful scenery of Victoria Harbon

3. In-Depth Experiences







Travel Guides & Product Packages in Various Themes

Families Foodie Tours

Literature

Besties' Tours

Affordable Luxury

Tactical Promotions

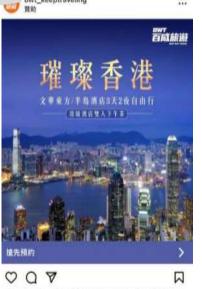














A味文章東方、半島酒店下午茶 6人名品旗艦店轉找潮流 5尖沙咀海濱花園敞維多利亞港夜景一村 1銀你的獨一無二香港之旅





LONG-HAUL MARKETS



1. Promotion through top-tier food programmes



MasterChef Australia
(Jun: Network 10, Australia)



The Streets with Dan Hong (S2) (Jun: SBS Food, Australia)



Field Trip (the Curtis Stone (Jun: Create TV, the US)



Herr Raue Reist (Nov: Magenta TV, Germany)

2. Partner with "Asia's Best 50 Bars" to host Media Fam



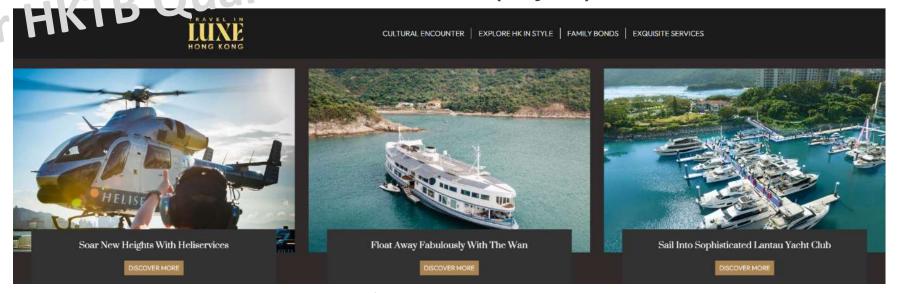
3

GCC & MUSLIM





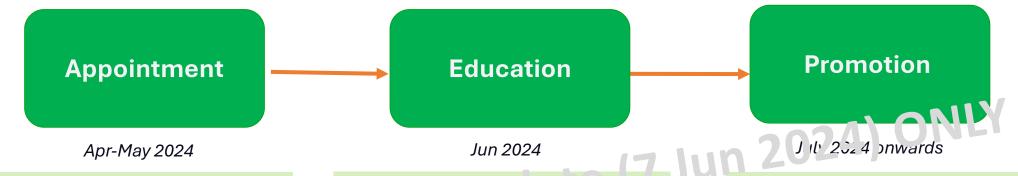
ົ້ນໆພbian Travel Mart (May 6-9)



Travel in LUXE Hong Kong







- Appoint "Crescent Pating", a reputable achight antion Nusligra-friendly travel:
 - Analyse HK's existing services and amenities for Muslim travelers
 - Identify gaps in the current landscape

- Conduct Mushing friendly cducation seminars for:
- Hotels
- Attractions
- MICE Venues
- Shopping Malls
- Restaurants

- Retailers

- Travel Agents
- BOT & other related bodies to be invited as Speakers/ Exhibitors (Muslims-related / Halal supplies)

- Motivate Hotels, Attractions, Shopping Malls, MICE venues, and Retailers to obtain Muslim-Friendly rating
- Support more suitable restaurants to be **Halal Certified** by BOT



DHK MUSLIM SECTION REVAMP



discoverhongkong.com/id (Indonesian Bahasa)



Hong Kong terus berusaha untuk menyempumakan tasilitas ramah muslim bagi para wisatawan manara dari berusaha kelas duna, hingga kuliner halali khas Hong Kong, warno diki hika wang mini dunik kenyamanan pada wisatawan manara dari kang mengan kangan kangan cara kangan kangan cara kangan cara kangan cara kangan cara kangan cara kan



Makanan halal di Hong Kong: tempat untuk dik...

Kelaparan di Hong Kong? Coba-



Hong Kong bagi wisatawan yang perta...

Pertama kali ke Hong Kong?



7 tempat di Hong Kong yang menghargai karya...

Mencari tempat terbaik di Hong



Kowloon: di sini terdapat masjid terbesar di Hon..



discoverhongkong.com/ae (Arabic)



المرافق والتسهيلات المخصصة للمسلمين









KEY STRATEGIC FOCUSES





Stage & Support World-Class Events

Develop Diverse & Immersive Experiences

Step Up Promotions in Source Markets

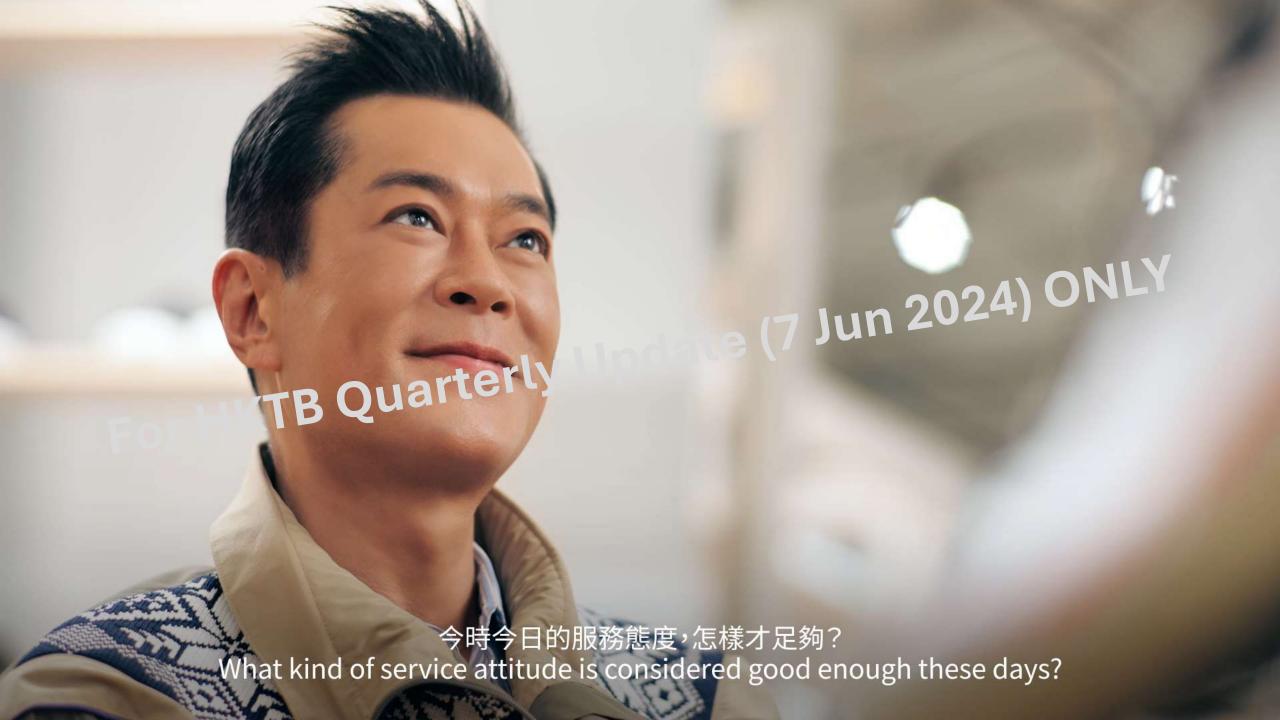
Enhance Service
Quality &
Support Trade













SUMMER CHILL HONG KONG





Drum Up City-Wide Summer Ambience

Summer Pass

One-Stop Info
Website

DRUM UP CITY-WIDE SUMMER AMBIENCE



Port of entry



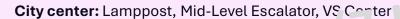
Digital & social



HKIA, HSR, ML Border, KTCT, Macau, AEL







In-town



Transit: MTR, Ferry, Bus, Tram



Shops outlet exposure





¹Чк b₁ nner & campaign site



Social Media - IG, FB, Tik Tok, YouTube, XHS











KOL Collaboration

Programmatic Display, Mobile App, Paid Search - Local, GBA, Overseas

SUMMER PASS



ALL-IN-ONE PASS FOR OVERNIGHT VISITORS

Transportation Offer

Special rate (e.g. B1G1 or \$20 for a ride/ tourist pass)

Retail Offer

\$100 Discount Coupons on spending \$200

Dining Offer

\$100 Discount Coupons on spending \$200

Chill Deals

Citywide Special offers



















Ground transportation/ water tour



QTS & Attractions
Retail Outlets



QTS & Hotels Restaurants





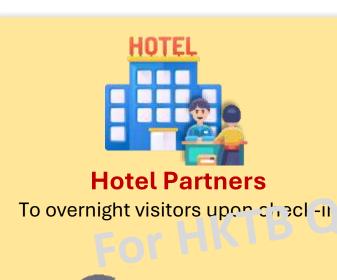


Citywide Partners
Offerings

SUMMER PASS

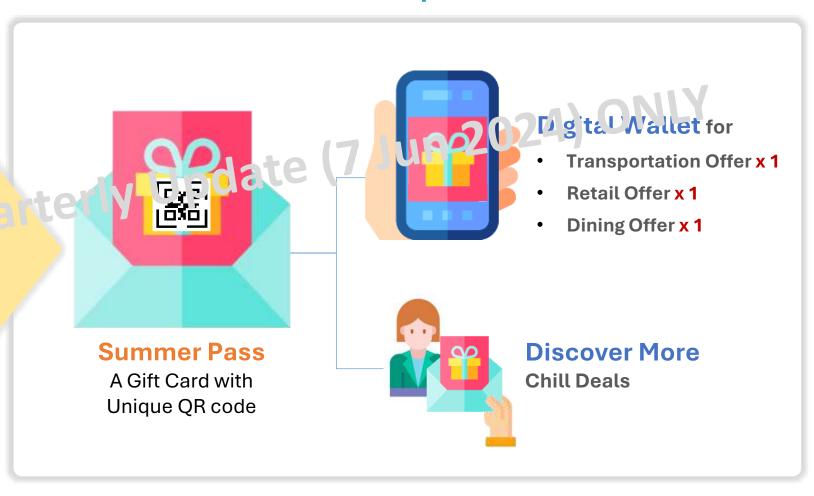


Distribution Channels





Redemption



47 EVENTS DURING JUL-AUG 2024



Sports (2 event)



Kitcheens At letico Madrid



2024 World Lacrosse Women's U20Championship

Arts and Culture (8 events)



Chinese Kungfu x Dance Carnival



International Arts Carnival

Entertainment & Performance (24 events)



HIKARDUTADA SCIENCE FICTION TOUR 2024 宇多田光



Consumer Exhibition (13 events)



Doraemon & Friends



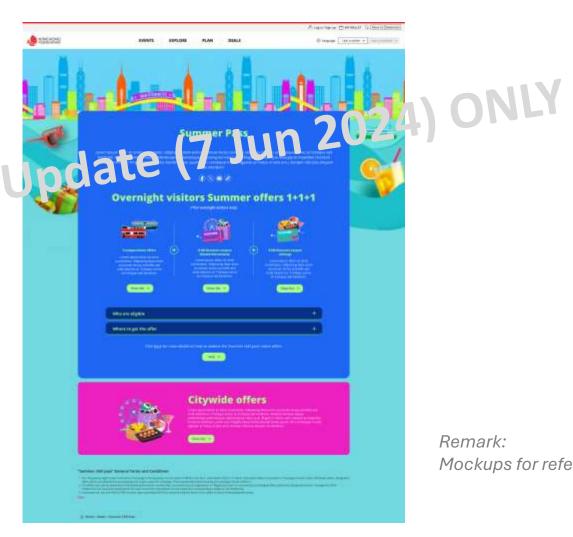
Hong Kong Book Fair

ONE-STOP INFO WEBSITE

HONG KONG

- **Summer Pass**
- Citywide offers
- For HKTB Quarter

- Summer events
- Summer hidden fun



Remark: Mockups for reference only



For HKTB Quarter Quarter (7 Jun 2024) ONLY





HKTB Quarterly Update (Ppdate) ONLY For HKTB Quarterly Update

